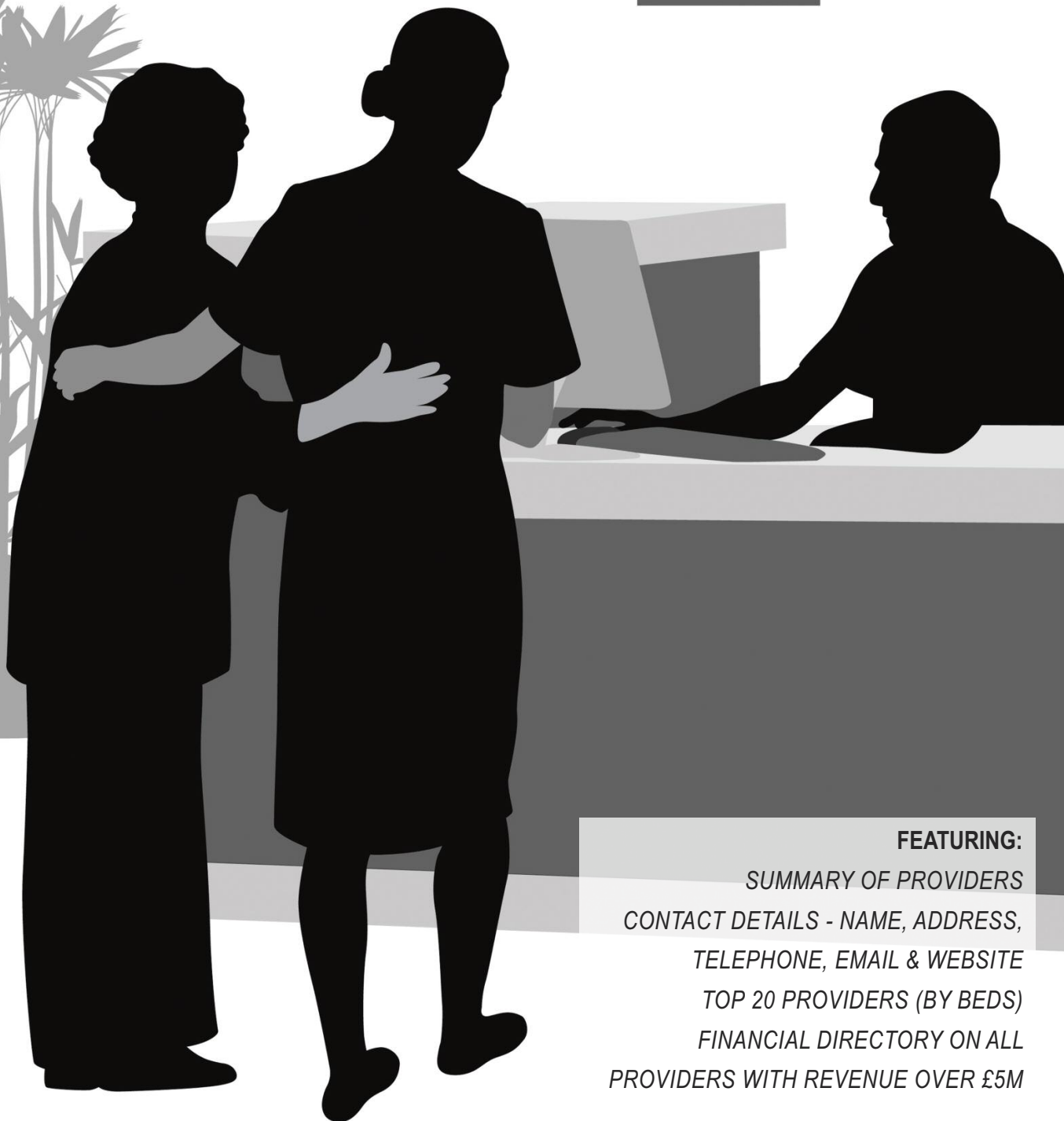


LaingBuisson

LaingBuisson's Directories LONG TERM CARE PROVIDERS

2014

TWENTY-SIXTH EDITION



FEATURING:

*SUMMARY OF PROVIDERS
CONTACT DETAILS - NAME, ADDRESS,
TELEPHONE, EMAIL & WEBSITE
TOP 20 PROVIDERS (BY BEDS)
FINANCIAL DIRECTORY ON ALL
PROVIDERS WITH REVENUE OVER £5M*

The healthcare experts

LaingBuisson's Directories

LONG TERM CARE PROVIDERS

TWENTY-SIXTH EDITION



With information derived from LaingBuisson's exclusive annual survey of providers of long term care services for older people and younger adults in need of specialist care services, this directory is the *Yellow Pages* of the long term care sector.

An essential tool for commissioners operating within local authorities or clinical commissioning groups, the directory is an invaluable resource tool when looking for the main contact details of all long term care groups (those providers with three or more facilities). It lists the names and addresses of all facilities for older people operated or managed by those provider groups and includes information on bed numbers and registration type.

With all information searchable via Adobe Acrobat's tools, **LaingBuisson's Directories** LONG TERM CARE PROVIDERS is a publication which means that data is never more than a click away when looking for the care available in your area whether you're looking to commission, to expand or to invest.

FINANCIAL DATA

With increasing attention being paid to the financial longevity of long term care providers - and the Department of Health and CQC encouraging commissioners to look at the financial stability of anyone with whom they work on care provision - LaingBuisson's directory is the only one stop shop where you can easily find the latest accounts of all care provider groups where revenue is in excess of £5m per year. This feature provides you with a comprehensive overview of financial performance over the past five years, something that could take considerable time to research through alternative means - *making this an invaluable resource when making any commissioning decisions.*

WHAT'S IN

LaingBuisson's Directories LONG TERM CARE PROVIDERS TWENTY-SIXTH EDITION

LONG TERM CARE OF OLDER PEOPLE AND PEOPLE WITH DEMENTIA

478 for-profit providers, which between them lease or manage 4,500 homes with over 222,600 beds

84 not-for-profit providers, which between them lease or manage 1,042 homes with over 45,700 beds

LONG TERM CARE OF YOUNGER ADULTS

265 for-profit providers, which between them lease or manage 2,562 homes with over 28,500 beds

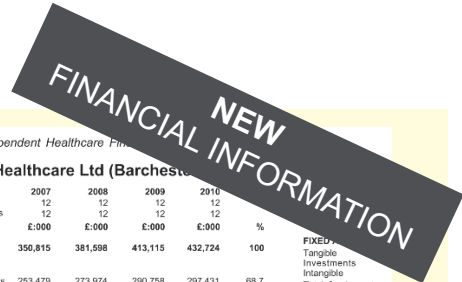
205 not-for-profit providers, which between them lease or manage 2,344 homes with over 21,750 beds

General listings include:

- Summary of providers of care for all providers by name
- Table of the **Top 20 providers** by number of beds
- Summary by category of provider of homes/beds owned and managed

Detailed listings for providers include:

- Name, address, contact name, telephone & fax numbers, email & website addresses for corporate offices
- Registered company number or charity number
- Category of provider (e.g. UK publicly quoted company, private company, non-profit organisation)
- Total homes/beds owned or leased and managed
- Summaries of company histories, acquisitions and developments
- And for providers of care for older people only: name and address of homes owned or leased and managed, plus number of registered beds, classified as care home with nursing, or care home without nursing



LaingBuisson's Directories LONG TERM CARE PROVIDERS is *the* prime source of comparative financial data on independent long term care in the UK

In this new section LaingBuisson tabulates the latest available accounts of major care home groups providing services for older people, people with physical disabilities, people with learning disabilities and people with mental health care needs. Data is included on all operators with three or more facilities who produce annual revenue in excess of £5m per year.

Results for the most recent year, and the previous four years where available, are presented in an easy to read format covering:

Profit & Loss Account - Operating Revenue & Profit, EBITDAR, EBITDA, PBIT, PBT, Retained Profit/(Loss) by value and % of revenue; **Balance Sheet** - Fixed & Current Assets, Current & Long Term Liabilities, Equity & Reserves; **Margins** – Personnel Costs, Other Operating Costs, Operating Profit, PBIT, PBT; **Ratios** – Current Ratio, Interest Cover, Return on Shareholders Funds, Return on Capital Employed, Investment Ratio, Debt Equity Ratio, and Fixed Asset Ratio; and **Employee Information** – Numbers, Unit Cost, Unit Revenue.

Additional information on each company includes ownership category, share capital and issues, ownership/significant share holdings, loan details and depreciation policy.

This makes LaingBuisson's Directories LONG TERM CARE PROVIDERS the most comprehensive at-a-glance tool available when it comes to reviewing the financial performance and estimated future prospects of a provider - a concern set to become part of the Care Quality Commission's remit following announcements from the DH.

Directory of Independent Healthcare Providers

Barchester Healthcare Ltd (Barchester)

	2007	2008	2009	2010	
PROFIT AND LOSS					
Period end month	12	12	12	12	
Period length months	12	12	12	12	
	£'000	£'000	£'000	£'000	%
REVENUE	350,815	381,588	413,115	432,724	100
Personnel costs					
Directors remun.					
Other operating costs	253,479	273,974	290,758	297,431	68.7
OPERATING PROFIT					
EBITDAR	97,336	107,624	122,357	135,293	31.3
Assets/lease rental	1,483	1,694	1,665	1,716	4
EBITDA	95,853	106,040	120,691	133,575	30.9
Depreciation/ amortisation	25,092	33,004	25,798	25,985	6
Exceptional items			(2,777)	(989)	-2
PROFIT BEFORE INT & TAX (PBIT)	70,761	73,036	92,116	106,601	24.6
Interest expense	75,568	76,172	71,784	68,122	15.7
Investment/other income	1,266	560	351	140	0
TAX (PBT)	(3,541)	(2,576)	20,683	38,619	8.9
Taxation	2,314	5,992	9,178	12,929	3
Extraordinary items					
Dividends					
RETAINED PROFIT/(LOSS)	(5,855)	(8,168)	11,505	25,690	5.9
KEY STATISTICS	2007	2008	2009	2010	
MARGINS	(as a % of operating revenue)				
Personnel costs (inc Directors) %					
Other operating costs %	72.3	71.8	70.4	68.7	
EBITDAR %	27.7	28.2	29.6	31.3	
EBITDA %	27.3	27.8	29.2	30.9	
PBIT %	20.2	19.1	22.3	24.6	
PBT %	-1	-7	5	8.9	

FIXED ASSETS

Intangible

Total fixed assets

CURRENT ASSETS

Stock

Trade debtors

Cash

Other

Total current assets

TOTAL ASSETS

CRNT LIABILITIES

TOTAL ASSETS LESS CRNT LIAB

LONG TERM LIABILI

Creditors

Provisions

Total

TOTAL NET ASSETS

EQUITY AND RESER

Share capital

Share premium

Retained earnings

Revaluation reserve

Other reserves

TOTAL EQUITY AND RESERVES

RATIOS (annualised)

Current ratio %

Interest cover ratio %

Return on shareholders funds %

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As the country's leading provider of healthcare intelligence, LaingBuisson's products and services are used by healthcare experts working in a range of roles - from chief executives, financial directors and business development managers of independent health and care providers to key decision makers in private equity, the advisory community and the heads of both regional and national government.

In addition to Market Reports, LaingBuisson publishes business newsletters and holds a number of well-attended annual conferences and Forum events which bring together delegates from every area of health and social care (from provision, to commissioning to investment) and from across the private, public and voluntary sectors.



To find out more visit:
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The healthcare experts

LaingBuisson's Directories LONG TERM CARE PROVIDERS

TWENTY-SIXTH EDITION 2014

PURCHASER DETAILS

Tick if details are same as address label to the left

Name

Job Title

Organisation

Address

Postcode

Telephone/Fax

Email Address

Authorised signature

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TWENTY-SIXTH EDITION

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