

# PRIVATE EQUITY IN HEALTHCARE MARKET REPORT

FOURTH EDITION

## Competitive healthcare market attracts increased attention from investors

The fourth edition of LaingBuisson's Private Equity in Healthcare report looks at the investment landscape and the key drivers of the healthcare market, focusing on where investment is and how it has changed, especially in the UK. Comprising 18 insightful features and a number of intelligence tables that draw on LaingBuisson's proprietary data, this report is compelling reading for anyone interested in this highly competitive investment market, whether as an investor, an advisor or a policymaker.

The investment landscape for the healthcare sector has changed beyond recognition in the past ten years. Whereas few private equity firms had dedicated healthcare teams, almost every large firm now does, and an increasing number of mid-cap funds have also established healthcare teams. Indeed, there are many firms specialising in healthcare, such is the opportunity presented by a market that is offering healthy returns as rising incomes and ageing populations place pressure on healthcare infrastructure.

The report takes a close look at how the healthcare sector continues to provide higher returns than other sectors, noting the rise in private equity backed deals in the healthcare sector in particular during 2019. It also looks at new entrants to the market and also a selection of the recent private equity backed deals in the UK.



This year's edition also takes a closer look at the European healthcare market, and includes features on Europe's healthcare funds, a closer look at the opportunities in the European market in 2020, a profile and analysis of the market from Invest Europe and a focus on the opportunities in the French healthcare market provided by Simmons & Simmons.

Whether you are already involved in this dynamic market, or considering entering, this journal-style report provides an indispensable update on the latest changes and movements in this highly attractive sector.

## Who is the report for

- All C-suite professionals working in UK healthcare
- Banks and financial institutions
- Investors and private equity
- Health insurers
- Government policymakers
- Lawyers
- Policy advisors
- Think tanks
- Management consultants

## Report feature titles

- Introduction from Henry Elphick, CEO, LaingBuisson
- Private Equity Laid Bare
- Global healthcare investments
- Europe's healthcare funds
- Novel approaches to value creation
- Social asset classes
- Supporting UK private equity firms
- BVCA Healthcare Sector Forum
- Strengthening European investment
- French Healthcare 2.0
- Treasures within the Data
- The flight to healthcare
- The Management Buyout
- Run down of the major annual events in the healthcare calendar
- The case for improved quality
- Europe in 2020 – opportunities
- Going public
- Selected private equity investors

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In 2017 the UK's total expenditure on healthcare was £197 billion, up almost 3% on the 2016 total of £192 billion. Almost 80% of this expenditure is accounted for by public spending, but LaingBuisson figures demonstrate how the independent sector, whether as a provider of services directly to private payers or as a partner to local authority and public health services in delivering health and social care services, continues to play a vital role in our healthcare economy.

New for this latest edition, the *Review* looks in more detail at UK healthcare spending benchmarked against international comparators from the EU, G7 and OECD in the context of trends in global healthcare. As chosen provider of data on the UK independent healthcare sector to the Office for National

Statistics, LaingBuisson contributes market data that is in turn submitted to the OECD, WHO and Eurostat who combine it with their international datasets to benchmark UK spending against other nations.

**This makes LaingBuisson's *UK Healthcare Market Review* vital reading not only for those independent providers but also commissioners, advisors and investors in the sector**

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## Journals



### International

**Healthcare Markets *international*** delivers comprehensive, reliable and independent reporting on the full range of acute and primary healthcare services markets operating around the world covering medical and surgical hospitals and clinics, psychiatric hospitals, fertility, dentistry, primary healthcare and temporary/flexible staffing. Subscription includes:

- Constantly updated online news and ten PDFs delivered through the year
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- Exclusive interviews with c-suite figures from leading international healthcare groups
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### Healthcare

**Healthcare Markets** covers all areas of independent healthcare including hospitals, primary care, mental healthcare, cosmetic surgery, flexible staffing, private medical insurance, dentistry and IVF. Subscription includes:

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- Conference discounts - early bird rates for delegate passes

## Conference



### Social Care 2020

**Social Care Conference 2020**  
Transforming care businesses through technology and quality

Technology will be at the heart of LaingBuisson's annual Social Care Conference on 13th May in Central London. This year's event will focus on the ongoing digitalisation of the sector, the challenges and the opportunities embracing the latest technology presents to care home, homecare, supported living and housing with care operators, and how high-quality social care can still be provided.

We will also be examining the latest policy developments and commissioning challenges with the sector's leading experts.

**Wednesday 13 May  
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